

Message Text

UNCLASSIFIED

PAGE 01 BONN 10159 161733Z
ACTION EUR-12

INFO OCT-01 EB-07 ISO-00 /020 W
-----170436Z 096109 /14

R 161726Z JUN 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 9129
AMCONSUL DUSSELDORF

UNCLAS BONN 10159

E.O. 11652: N/A
TAGS: BBSR, GW
SUBJECT: WTDR/FTI - DEUTSCHE MEREX GMBH

REF: USDOC 08578

1. GERMANY
 2. 428
 3. SER. NO. NONE
 4. DEUTSCHE MEREX GMBH
 - 4B. A
 5. POSTFACH 6031; KOELNER STRASSE 125
 6. D-5300 BONN-BAD GODESBERG 6
 7. ESTABLISHED: 1967
 8. EMPLOYEES: 25
 9. RELATIVE SIZE: (20-X) MEDIUM
 10. REPUTATION: (22-X) GOOD
 11. COMPANY SELLS IN EUROPEAN COUNTRIES, NEAR AND MIDDLE EAST, NORTH AFRICAN AND ASIAN COUNTRIES.
 12. RPT DATE: 06/77
 - 13A: 37100/04 AUTOMOTIVE PARTS FOR GERMAN ARMED FORCES
 - 13B: 19000/45 INDUSTRIAL SUPPLIES, ESPECIALLY POLICE AND MILITARY EQUIPMENT
 14. MR. HEINZ HAMBRUSCH, FOREIGN TRADE MANAGER
 15. CABLE: MEREX BONN
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16. TELEPHONE: 02221 - 376861
17. TELEX: 0885 727
18. FINANCIAL REFERENCES: WESTDEUTSCHE LANDESBANK, GIROZENTRALE KOELN; AND COMMERZBANK AG, BONN.
19. TRADE REFERENCES: BRUEGGEMANN & BRAND; THYSSEN-HENSCHEL; RHEINMETALL.
20. FOREIGN FIRMS: SMITH & WESSON, SPRINGFIELD, MASS.;

CADILLAC GAGE CO., DETROIT, MICH.; VARO INC., GARLAND, TEXAS.

21. THIS REPORT IS BASED ON INFORMATION RECEIVED FROM SUBJECT FIRM, AS WELL AS BANKING AND CREDIT RATING REFERENCE SOURCES. THIS FIRM IS A LIMITED LIABILITY COMPANY, ESTABLISHED AND REGISTERED IN 1967, WITH A BASIC CAPITAL OF DM 1.5 MILLION AND AN ANNUAL TURNOVER OF DM 60 MILLION. ITS PARTNERS ARE MEREX AG (95); GUENTER LAURISCH AND HEINZ HAMBRUSCH, WHO ARE ALSO THE MANAGERS; MEINHARDT KUNZ, ALL AT BONN-BEUEL. THE FIRM HAS SEVERAL BRANCH FIRMS: TERRAPART GMBH, REMSCHEID; WEHREXPORT GMBH, BONN-BEUEL; UNITED ORDNANCE PROCUREMENT S.A., LUXEMBOURG; MERCIA LTD., QUITO, ECUADOR; AND A SISTER FIRM IN THE U.S.: MEREX CORPORATION, CHEVY CHASE, MD. 20015. THE FIRM'S MAIN BUSINESS IS THE EXPORT OF POLICE AND MILITARY SUPPLIES, AND THE MANUFACTURE OF AUTOMOTIVE PARTS FOR THE GERMAN FEDERAL ARMED FORCES. FIRM OWNS REAL ESTATE IN REMSCHEID THROUGH ITS 100 SUBSIDIARY, TERRAPART GMBH, ESTIMATED AT DM 2 MILLION, ENCUMBERED WITH 0.5 MILLION. ACCORDING TO REFERENCE SOURCES THE FIRM'S BUSINESS HAS DEVELOPED FAVORABLY, FINANCIAL SITUATION APPEARS TO BE IN ORDER. OBLIGATIONS ARE MET PROMPTLY. ON THE BASIS OF ABOVE COMMENTS FIRM MAY BE CONSIDERED AS A BUSINESS CONTACT FOR U.S. FIRMS.

22. PREPARED BY: I. POHL APPROVED BY: G. COONTZ
AT AMEMBASSY BONN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
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Concepts: n/a
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Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
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Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
From: BONN
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Office: ACTION EUR
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Classification: n/a
Previous Handling Restrictions: n/a
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Retention: 0
Review Action: RELEASED, APPROVED
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Review Exemptions: n/a
Review Media Identifier:
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Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2134447
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI - DEUTSCHE MEREX GMBH
TAGS: BBSR, GE
To: COM
Type: TE
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